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Agricultural Marketing Service

Poultry Programs

Market News Branch

Hong Kong

On October 20, 2000, the Hong Kong Agriculture, Fisheries and Conservation Department (AFCD) announced that, as part of its routine testing of H.K. chicken flocks, it had detected antibodies to the H5 virus in a flock of 10,000 chickens at a farm in H.K. AFCD has already completed sample tests for the H% virus in the remaining 120 local chicken farms, with results showing no further signs of the bug. Antibodies could have been produced by reactions to a virus other than the H5 virus, reaction to a strain of H5 that causes disease, or reaction to a strain of H5 that does not cause disease. The health condition of the chickens indicated that the virus was less powerful than the H5N1 strain which was the culprit in the bird flu virus of 1997.

The live chicken market has already experienced the impact. Reports in the papers claimed that retail business for live chickens slumped 70 percent on Saturday, October 21 following Friday's announcement. Prices dropped about 10 -20 percent. Sales are expected to quickly rebound if the test results show the chickens were not infected with H5. Chicken is a staple food for the Chinese community and the upcoming Chinese festivals will create strong demand for live chickens.

Source: USDA/Foreign Agricultural Service

JAPANESE FROZEN BROILER IMPORTS (IN TONS)

| | United | China | Brazil | Thailand | Total |
|--------|--------|---------|--------|----------|---------|
| 1999 | States | | | | |
| June | 8,315 | 18,614 | 8,198 | 11,380 | 46,507 |
| July | 6,340 | 18,928 | 10,378 | 10,072 | 45,718 |
| *Total | 58,397 | 116,387 | 50,054 | 73,635 | 298,473 |
| 2000 | | | | | |
| June | 8,225 | 19,367 | 7,966 | 11,168 | 46,726 |
| July | 9,460 | 18,377 | 10,155 | 10,217 | 48,209 |
| *Total | 50,234 | 127,165 | 63,724 | 73,963 | 315,086 |
| *T () | , , | | | | |

^{*}Totals are from January - July Source: ALIC Monthly Statistics

Notices open for public comment in the Federal Register

Poultry Programs has published PY 00-001 Notice of Publication of U.S. Trade Description Tentative Standards for Poultry with Request for Comments. The U.S. Trade Descriptions for Poultry establish voluntary grade standards for ready-to-cook chicken products in the U.S. The descriptions are intended to facilitate wholesale trading of poultry by providing a tool to better communicate product and packaging requirements among buyers and sellers. Comments are requested regarding the descriptions effectiveness, ease of use and technical accuracy. You may view the actual notice. You can also view the proposed Trade Descriptions at www.ams.usda.gov/poultry/pdfs/tdppub.pdf. It is recommended that you view it with Adobe Acrobat 4.0. Additionally, individual monitor or printer settings may affect actual color in the photos.

To comment, use our on-line form or you may mail your comments to: David Bowden, Chief, Standardization Branch at

Growth of U.S. Poultry Exports

Before 1970, most poultry was bought by consumers as whole chickens and turkeys, and the export business was quite small. Today, exports account for almost one-sixth of U.S. poultry production. Chicken firms observed that American consumers were willing to pay much higher prices for white meat breasts than for dark meat thighs and drumsticks. They also noted that some products, such as chicken feet, could fetch a higher price in overseas markets than in domestic markets. To take advantage of these taste differences, chicken processors began offering proportionately more white meat to domestic consumers and dark meat and other products to overseas consumers.

Exports of chicken began to take off after 1975. Before that time, the export market had never accounted for more than 5 percent of production. Exports consistently increased, reaching 5 billion pounds (17 percent of production) in 1997.

Net Poultry Exports in Million Pounds

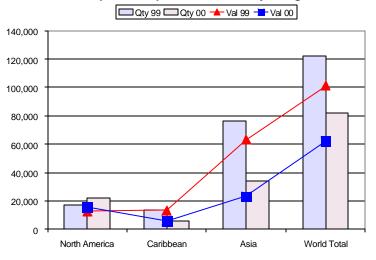
 1960
 1967
 1972
 1977
 1982
 1987
 1992
 1997
 1999

 Chicken
 137
 88
 100
 349
 524
 767
 1,530
 5,043
 4,421

 Turkey
 24
 49
 36
 54
 51
 33
 202
 605
 400

 Source:
 USDA/Economic Research Service, FoodReview

U.S. Exports of Spent Hens, January - August



Values in '000 dollars, Quantity in Metric Tons

For the first eight months of 2000, exports of spent hens dropped 33 percent in volume and 39 percent in value when compared to the same period in 1999. Exports to the Caribbean dropped from 14,187MT in 1999 to 5,848MT in 2000, mostly due to an 81 percent drop in exports to Haiti. Exports to the Former Soviet Union soared from 780 MT in 1999 to 7,632MT in 2000, mainly due to sharply higher exports to Latvia and Russia. Exports to Hong Kong dropped from 58,029MT to 24,255MT. Singapore had the only increase in exports to Asia, growing from 347MT to 2,837MT.

Source: USDA/Foreign Agricultural Service

| Inspected Egg Products-U.S. & Canada Export/Import Trade | | | | LIVE POULTRY SLTRD UNDER INSPECTION W/E 28-Oct-00 | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|----------------------|------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------------|---------------|----------------------|
| U.S. Exports to Canada, in Pounds (000) (Preliminary) | | | | (PRELIMINARY) | | | | |
| Week Ending Oct 28, 2000 Year-To-Date | | | U.S. FOWL SLAUGHTERED DOMESTICALLY | | | | | |
| | 2000 | 1999/1 | 2000 | 1999 | | LIGHT HENS | HEAVY HENS | TOTAL HENS |
| Liquid | 151 | 194 | 6,257 | 11,457 | | | OUSANDS | _ |
| Frozen | 0 7 | 0 | 198 503 | 6 504 | HEAD | 1,829 | 1,492 | 3,321 |
| Dried Total | 7 158 | 0 104 | | 11,967 | LAST WEEK | 1,463 | 1,813 | 3,276 |
| U.S. Imports Fro | | 194 | 6,958 | | SAME WEEK YR AGO | 2,024 | 1,581 | 3,605 |
| Week Ending Oc | | iii Fourius (| Year-To | • • | TO-DATE/2000 | • | 62,695 | 144,319 |
| Week Linding Oc | 2000 | 1999/1 | 2000 | 1999 | TO-DATE/1999 | | 60,983 | 150,535 |
| Liquid | 61 | 84 | 4,383 | 3,858 | U.S. FOWL S | LAUGHTERED | IN CANA | DA |
| Frozen | 33 | 16 | 744 | 470 | | LIGHT | HEAVY | TOTAL |
| Dried | 14 | 0 | 752 | 169 | | HENS | HENS | HENS |
| Total | 108 | 100 | 5,879 | 4,497 | | | OUSANDS | _ |
| Inspected Shell | | | | | HEAD | 391 | 8 | 399 |
| U.S Exports 7 | | In 30-Dozen | | | LAST WEEK | 347 | 6 | 353 |
| Week Ending Oc | ct 28, 2000 | | Year-To- | | SAME WEEK YR AGO | 459 | 20 | 479 |
| | 2000 | 1999/1 | 2000 | 1999 | TO-DATE/2000 | 19,760 | 318 | 20,078 |
| Jumbo | 0 | 15 | 2,161 | 1,150 | TO-DATE/1999 SOURCE: AGRICULTURE | 19,906 | 267 | 20,173 EVELODMENT |
| Extra Large | 750 | 900 | 43,648 | 38,157 | DIVISION | CANADA, PO | OLIKI D | EVELOPIVIENT |
| Large | 0 | 4,360 | 123,467 | 127,785 | | . FOWL SLAU | GHTERE | 1 |
| Medium | 750 | 1,613 | 29,996 | 42,637 | | U.S. AND CA | _ | • |
| Ungraded | 8,850 0 | 15,990 532 | 342,334 | 543,743 | | LIGHT | HEAVY | TOTAL |
| Misc Total | 10,350 | 23,410 | 10,137 551,743 | 10,722 764,194 | | HENS | HENS | HENS |
| /1 Comparable \ | | | | | | _ | OUSANDS | _ |
| rounding. | week, to-dat | e ligures may | y not total due | 5 10 | HEAD | 2,220 | 1,500 | 3,720 |
| Source: USDA/A | MS Poultry F | Programs Ma | arket News B | ranch in | LAST WEEK | 1,810 | 1,819 | 3,629 |
| cooperation with | • | • | | | SAME WEEK YR AGO | 2,483 | 1,601 | 4,084 |
| Division. | , .g | J anaaa, . Ja | , 20.0.0p. | | TO-DATE/2000 | 101,384 | 63,013 | 164,397 |
| | | | | | TO-DATE/1999 | 109,458 | 61,250 | 170,708 |
| CENTRAL REGION PRICES NEGOTIATED FOR MECHANI- CALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 03-NOV-00 CHICKEN PRICES | | | | EASTERN REGION PRICES NEGOTIATED FOR MECHANI- CALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 03-NOV-00 CHICKEN PRICES | | | | |
| | | DZEN | | RESH | F | ROZEN | | FRESH |
| FAT | FOB [| DELIVERED | FOB DE | LIVERED | FAT FOB | DELIVERED | | DELIVERED |
| CONTENT | DOCK | | DOCK | | CONTENT DOCK | | DOCK | |
| 15% OR LESS | | | | | 15% OR LESS | | | |
| RANGE | - | - | - | - | RANGE 18.00 | - | - | - |
| WTD AVERAGE | | | | | WTD AVERAGE 18.00 | | | |
| 0 pounds, this in | cludes 0 pou | nds for expo | rt shipment. | | 240,000 pounds, this inclu | des 0 pounds to | or export s | nipment. |
| CHICKEN PRICES, WITH ADDED SKIN | | | | CHICKEN PRICES, WITH ADDED SKIN | | | | |
| 15% OR LESS | | | | | 15% OR LESS | | | |
| RANGE | - | - | 14.00 | 16.50 | RANGE 16.00-19.00 | 18.00 | - | 17.00-18.00 |
| WTD AVERAGE | | | 14.00 | 16.50 | WTD AVERAGE 16.55 | 18.00 | | 17.31 |
| 81,600 pounds, t | this includes | 0 pounds for | export shipm | nent. | 813,000 pounds, this inclu | des 248,000 pc | ounds for e | export |
| | | | | | shipment. | | | |
| 15-20% | | | | | 15-20% | 40.00 | 40.00 | 4400 |
| | | 00-22.00 10 | | | RANGE 16.00-18.50 | 18.00 | 13.00 | |
| WTD AVERAGE | | 20.36 | 11.40 | 13.54 | WTD AVERAGE 17.72 | 18.00 | 13.00 | |
| 3,359,200 pound | ds, this includ | des 2,604,400 | 0 pounds for (| export | 1,745,000 pounds, this inc | siudes 1,385,00 | o pounas i | ror export |
| shipment. | | | | | shipment. | | | |
| 20% OR MORE | | | | | 20% OR MORE RANGE - | | | 13.00 |
| RANGE | - | - | - | - | WTD AVERAGE | - | - | 13.00 |
| WTD AVERAGE | | nde for eves | rt chinmont | | _ | des O nounds f | or avnort o | |
| | | | | 400,000 pounds, this includes 0 pounds for export shipment. INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, | | | | |
| | | | | | | _, OA, IVIA, | | |
| KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV | | | | | | | | |

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT

2/ Product contains 15-20% fat with skin added.

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS NOVEMBER 03,2000

Trade sentiment mixed on tom full-cut wings with some buyers noting offering prices at 23-25 cents delivered West Coast and others not seeing the weakness in the Midwest and East. Tom drum trade sentiment steady to weak, mostly steady to barely steady. Demand on tom drums light to fair for the mostly adequate to fully adequate supplies. Offerings of mature hen drums exceed demand, young hen drums light to adequate. Trade sentiment steady to firm on tom necks for the limited offerings. Frozen thigh meat trade sentiment steady to firm for slow to moderate demand. Domestic trading centered on moderately light volumes of fresh tom breast meat at steady to lower trending price levels and on fresh 15-20% mechanically separated turkey. Export trading light and centered on tom drums.

| FRIDAY, NOVEMBER 03, 2000 EXPORT TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY WTD AVG PRICE | WEEKLY VOLUME (000) |
|-----------------------------------------------------------------|----------------|-------------------|--------------------|---------------------|----------------------------|---------------------------|
| DRUMSTICKS, TOMS | 27.50-28.50 | OODL 17 | 28.00 | 224 | 28.22 | 544 |
| WINGS FULL-CUT - TOMS | 27.00 20.00 | R | 25.00 | 22 | 26.29 | 62 |
| WINGS, V-TYPE, TOM | 26.00 | | 26.00 | 104 | 26.00 | 104 |
| TAILS | | R | 22.00 | 40 | 22.00 | 40 |
| MECHANICALLY SEPARATED 4/ | 21.00 | | 21.00 | 104 | 22.04 | 604 |
| THIGH MEAT - FROZEN | 74.00 | | 74.00 | 160 | 73.18 | 440 |
| THURSDAY, NOVEMBER 02, 2000 | | | | | | |
| EXPORT TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) | | |
| DRUMSTICKS, TOMS | 28.00-29.50 | | 28.50 | 240 | | |
| WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM | 25.00 | | 25.00 | 22 | | |
| TAILS | 22.00 | | 22.00 | 40 | | |
| MECHANICALLY SEPARATED 4/ | 21.00-22.75 | | 22.44 | 292 | | |
| THIGH MEAT - FROZEN | 70.00-74.00 | | 72.60 | 200 | | |
| WEDNESDAY, NOVEMBER 01, 20 | 00 | | | | | |
| EXPORT TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) | | |
| DRUMSTICKS, TOMS | 28.00 | | 28.00 | 80 | | |
| WINGS FULL-CUT - TOMS | 27.00 | | 27.00 | 40 | | |
| WINGS, V-TYPE, TOM TAILS | | F | 22.00 | 80 | | |
| MECHANICALLY SEPARATED 4/ | 22.00 | | 22.00 | 208 | | |
| THIGH MEAT - FROZEN | 73.00 | | 73.00 | 80 | | |
| TUESDAY, OCTOBER 31, 2000 | | | | | | |
| EXPORT TRADING | PRICE | L.S.T. | WTD AVG | VOLUME | | |
| DRUMSTICKS, TOMS | RANGE | CODE 1/ F | PRICE 29.65 | (000) 400 | | |
| WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM | | | | | | |
| TAILS | | F | 22.00 | 80 | | |
| MECHANICALLY SEPARATED 4/ | | R | 21.00 | 52 | | |
| THIGH MEAT - FROZEN | | R | 72.06 | 640 | | |
| MONDAY, OCTOBER 30, 2000 EXPORT TRADING | PRICE | L.S.T. | WTD AVG | VOLUME | | |
| DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM | RANGE | CODE 1/ F | PRICE 29.65 | (000) 400 | | |
| TAILS | | F | 22.00 | 80 | | |
| MECHANICALLY SEPARATED 4/ | | R | 21.00 | 52 | | |
| THIGH MEAT - FROZEN | | R | 72.06 | 640 | | |
| | | | | | | |

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1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY